# **Trust CLI for** all of Your DiSC **Training and Development** Needs



# CLI has been incorporating the Disc into

training and coaching services since 1985. We are experts in understanding how to leverage the natural diversity in teams to achieve exponential results. The DiSC family of assessments has literally helped thousands of our clients transition from judging others to understanding, appreciating, and valuing the diversity in their organizations.

Take advantage of our years of expertise, best practices, deep knowledge and innovative design abilities by having us incorporate a DiSC assessment of your choice into your next custom-designed training, strategy or coaching session:

## Everything DiSC 363® for Leaders

Combines the best of 360s with the simplicity and power of DiSC®, plus three personalized strategies for improving leadership effectiveness. For anyone who wants to use 360° feedback as part of their leadership development, whether an emerging leader or an experienced executive.

### Everything DiSC Workplace®

Can be used with everyone in an organization, regardless of title or role, to build more effective relationships, and improve the quality of the workplace.

#### **Everything DiSC Management**

Teaches managers how to bring out the best in each employee. They learn how to read employee styles and adapt their own styles to manage more effectively.

# **Everything DiSC Sales**

Helps salespeople connect better with their customers by understanding their DiSC sales style, understanding their customers' buying styles, and adapting their sales style to meet their customers' buying styles.

#### DiSC Classic 2.0

The Classic DiSC is a paper-or online assessment for budget-conscious clients who want a short but useful assessment experience.

CORPORATE LEARNING INSTITUTE