



CLI
**CASE
STUDY**

CASE STUDY OVERVIEW: Team Building for Leaders

CLI Provides Team Building to a Large Multi-National Company in Sweden

The Need

Our client, an international telecommunications company, needed intensive two-day team training for a leadership team located in Sweden.

The Corporate Learning Institute Approach

CLI designed and developed the program with the team and shipped portable team building equipment to Sweden. A pre-program phase was completed with interviews done by telephone and email.

Participants completed the MBTI the Denison Culture Survey prior to the program. Once on the ground, CLI worked with local city authorities to set up a team challenge course. Classroom space was obtained at a local hotel.

The two-day session included indoor and outdoor modules designed to enhance trust, open communication, skill development, and application of learning. The team surfaced long-held grudges and faced conflicts using the CLI conflict resolution conversation model. A team charter was created for action steps to be taken post-program.

Results

The team reported a sharp increase in performance and accomplishments as a result of the training. They achieved a maximum return on their investment when they were awarded with a "most improved team" award by their company in the last quarter of the company's calendar year.